

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 004285

43

ORIGIN EUR-25

INFO OCT-01 ISO-00 PM-07 EB-11 COME-00 TRSE-00 OMB-01 MC-02

DODE-00 CIAE-00 INR-10 NSAE-00 RSC-01 /058 R

DRAFTED BY EUR/CE:BAFLATIN:LCB

APPROVED BY EUR/CE:SGEORGE

PM/SAS:RWSMITH

----- 053517

P R 091628Z JAN 74

FM SECSTATE WASHDC

TO AMEMBASSY BERN PRIORITY

INFO AMCONSUL ZURICH

AMEMBASSY VIENNA

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E.O. 11652:N/A

TAGS: PFOR, MASS, ETRD, SZ

SUBJECT: NORTHROP F-5E SALES EFFORT IN SWITZERLAND

REF: STATE 23859

1. NORVAL K. HEATH, NORTHROP'S REGIONAL SALES MANAGER FOR EUROPE, HAS INFORMED THE DEPARTMENT THAT HE HAS BEEN INVITED BY THE SWISS GOVERNMENT TO MAKE AN F-5E SALES PRESENTATION BEFORE LARGE, OFFICIAL AUDIENC IN BERN\*AT 0900 ON JANUARY 29. HE MAY ALSO MAKE A PRESENTATION IN ZURICH ON JANUARY 31.

2. HEATH, WHO TENTATIVELY PLANS TO ARRIVE AT BERN ON JANUARY 28, WAS ADVISED TO CALL ON INTERESTED EMBASSY OFFICERS UPON HIS ARRIVAL (HE WILL FIRST CONTACT ECONOMIC COUNSELOR EWING). SPECIFIC TRAVEL DETAILS WILL BE PROVIDED LATER. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 JAN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE004285  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BAFLATIN:LCB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740153/aaaabxxr.tel  
**Line Count:** 51  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 23859  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 MAR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 MAR 2002 by worrelsw>; APPROVED <10 APR 2002 by garlanwa>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NORTHROP F-5E SALES EFFORT IN SWITZERLAND  
**TAGS:** PFOR, MASS, ETRD, SZ  
**To:** BERN  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005